

AI Governance Service Offerings

Fractional Chief AI Officer (CAIO) Retainer

AI Governance, Guaranteed in 90 Days—For a Fraction of a Full-Time CAIO

For Series A/B tech CEOs and CISOs who need enterprise-grade AI governance yesterday.

The Challenge You're Facing

Your board wants assurance. Your customers need transparency. Your competitors are poised to eat your lunch. Meanwhile, your AI initiatives are scattered across teams with no clear ownership, creating:

- **Unclear AI roadmap** → scattered POCs that never reach production
- **Heightened regulatory & reputational risk** from [EU AI Act](#) and [UK Digital Markets, Competition and Consumers Act](#)
- **Lack of C-level AI ownership** that's slowing funding rounds, sales cycles, and enterprise partnerships

In AI governance, waiting is the most expensive move you can make.

The Solution: Strategic AI Leadership Without the Full-Time Commitment

Get a seasoned AI executive in your corner who bridges the boardroom and development floor—delivering compliance frameworks that keep your engineers productive and your stakeholders confident.

I work as an extension of your leadership team—collaborative, decisive, and transparent—so you never feel you're "outsourcing" accountability.

What You'll Achieve in 90 Days

- ✓ **Board-approved AI Strategy & Governance Framework** delivered and implemented
- ✓ **3-year AI investment plan** with quantified ROI and risk-adjusted savings
- ✓ **External stamp of credibility** that accelerates investor confidence and enterprise sales

Average clients see procurement cycles cut by 30% within the first quarter of engagement.

Core Engagement Scope

- **One full strategy day each month** (onsite/remote): roadmap reviews, risk register updates, budget approvals
- **Unlimited async advisory** (Slack/email) — 48-hour SLA
- **Quarterly board presentations** with attendance and executive briefing
- **Vendor & model due-diligence playbook** including procurement templates and red-flag checklists
- **Executive AI skills development** through quarterly 2-hour interactive workshops

Engagement Terms

Foundation Tier: £7,500/month

6-month minimum term, 30-day opt-out thereafter

Up to three onsite/Zoom days per month (pooled) + unlimited async support

Strategic Tier: £12,000/month

Everything above plus fortnightly model-audit clinics and direct regulator liaison

Payment: 50% on signature, 50% net 30 (auto-debit)

Equity/warrant conversion available on renewal for aligned growth

Quality Guarantee: If you don't feel the engagement delivered meaningful clarity and actionable recommendations in the first 90 days, I'll refund 25% of your fees paid—no questions asked.

Why Erik?

20+ years leading AI at Microsoft, Comcast, Elsevier—including building Scopus AI from concept to enterprise rollout

Bridges Business & Technology

Sells compliance to boards while keeping engineering teams productive and unblocked

Active Industry Voice

Contributing member of AI and governance communities

“Erik turned our patchwork AI effort into a board-approved program in eight weeks—Series B investor due-diligence sailed through.” — CTO, FinTech scale-up

Ready to Secure Your AI Future?

Book a 20-minute fit call now to discuss your specific AI governance needs.

Pick a slot on my Calendly or reply 'AI GOV' and my team will coordinate a time that suits you.

<https://calendly.com/eschwaa/30min>

*All fees quoted **exclude VAT**.*

Because in AI governance, the cost of waiting far exceeds the cost of acting.

Erik Schwartz

[The Ai Expert](#)

